

**Job Posting Announcement:
HVAC Field Engineer**

In order to be considered for this position you must apply here:
<https://evergreen.hua.hrsmart.com/hr/ats/JobSearch/viewAll>

About Evergreen Consulting Group

Evergreen Consulting Group is a virtual full-service energy-efficiency firm. We employ experts experienced in advancing energy-efficiency initiatives for a wide array of clients. Our team members are in strategic locations around the western United States.

We are a supportive team that rewards individual initiative and performance. We have a progressive culture that embraces work-life balance while working in a virtual office environment from your home. This winning combination has resulted in repeated selection among the top companies on Oregon Business Magazine's list of 100 Best Companies to Work for in Oregon.

Successful candidates:

- are highly detail oriented with exceptional organizational skills
 - respond quickly to inquiries and attend to details
 - are self-motivated with a demonstrated independent work history
 - work collaboratively with clients and customers to exceed expectations
 - demonstrate interest and/or experience in energy efficiency
-

Position Description: HVAC Field Engineer

We are seeking an individual located in Oregon, Washington or Idaho. This individual wants to convince the Pacific Northwest that every non-residential HVAC problem is an opportunity to choose an energy efficient option instead of settling for a code required solution. They will build relationships with HVAC/mechanical contractors, distributors and manufacturer representatives, as well as other market actors collectively known as trade allies; and motivate them to utilize HVAC energy efficiency incentives, and custom project processes to complete energy efficient commercial and industrial (C&I) projects within local utility programs. They will also work closely with key utility C&I customers to drive energy efficiency projects to completion with a focus on removing roadblocks and delivering customer satisfaction. Developing relationships with, and motivating trade allies, customers and program partners is a key element of the position, which requires regional travel. The successful applicant will be a self-starter and will be highly organized with good communication skills.

Key Responsibilities:

- Regularly reach out to existing trade allies and their business customers to enable them to utilize energy efficiency incentives to complete HVAC projects and services;
 - Perform outreach to HVAC distributors and contractors that are not participating in utility energy incentive programs to educate them on the benefits of participation, and how it can grow their business;
-

- Provide technical assistance to mechanical (HVAC) trade allies, business customers, and utility representatives;
- Develop and conduct on-site training with trade ally and/or utility representatives for HVAC technologies and analysis software tools;
- Support utility customers both online and in-person with technology education, site auditing and reviewing project proposals as needed;
- Assist trade allies with conducting accurate scoping studies, use utility analysis tools and developing successful customer sales proposals for qualifying energy-efficient HVAC equipment;
- Work with manufacturing representatives, distributors and other market actors to understand and promote energy efficiency incentive programs;
- Recruit new trade allies to participate in the energy efficiency programs;
- Participate and present in company and industry trainings, communications and program planning efforts to drive the uptake of efficient HVAC products and services in the program;
- Maintain accurate project tracking records to document energy efficiency projects that were identified, influenced, and completed through energy efficiency programs.

Position Qualifications:

- Experience with commercial HVAC systems required; field sales, understanding of the commercial HVAC market, and utility energy efficiency experience a plus;
- Knowledge of commercial HVAC energy-efficiency related measures
- The ability to network with HVAC trade allies and build regional HVAC distributor and manufacturer's rep relationships;
- The capability to work well in a virtual team setting and provide exceptional customer service;
- Problem solving skills and ability to discover innovative solutions;
- Self-starter who is highly detail oriented, organized and goal focused;
- Excellent verbal, interpersonal and written communication skills;
- Microsoft Office applications proficiency;
- Regional travel (Oregon, Washington, Idaho, Western Montana) and extensive local travel required. Some overnight stays will be required.

Preferred Skills/Experience:

- High School diploma with higher education or vocational training specializing in mechanical, energy efficiency, HVAC or the utility marketing field;
 - A college degree is not required, but candidates must demonstrate continued education towards alignment with their career goals;
 - Preferred three to five years' experience in mechanical or energy efficiency industry, HVAC/Mechanical/Refrigeration applications and/or distribution;
 - Knowledge and experience in additional energy technologies in the C&I marketplace;
 - Previous home office experience a plus;
 - Valid driver's license, dependable transportation along with verifiable insurance is required.
-

Physical Efforts: May be physically demanding, depending on tasks, such as:

- Long periods of standing/walking on rough/uneven surfaces;
- Sitting for extended periods at a computer;
- Climbing to 100' on steel framework/platforms/ladders (rare);
- Vision – near/far;
- Spatial ability/depth perception/color discrimination;
- Speak/hear. Provide clear, accurate communication, hear telephone & warning devices.

The Company may make reasonable accommodations, which will allow the employee to perform the position's essential job functions.

Environmental Conditions:

- Around high noise levels and energized electrical and mechanical equipment (at times);
- Moving mechanical parts (at times);
- Perform work in all weather conditions;
- Driving up to 3-4 hours on paved/unpaved roads.

Other Requirements:

- Valid driver's license
- Dependable transportation along with verifiable insurance
- Drug Test – must pass pre-employment drug screen
- Pre-employment background check

Benefits: Compensation is very competitive and commensurate with experience in the industry. Company benefits include full employee medical/dental/vision coverage plus short- & long-term disability and life insurance, paid-time off, holiday pay, company contribution to 401(k) program (after three months of successful employment), discretionary bonuses, professional association expenses and development/training support. Evergreen is currently a "virtual" company and includes other non-tangible benefits for top performing employees.

Evergreen Consulting Group provides equal employment and affirmative action opportunities to applicants and employees without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status, or disability.

Candidates must apply online <https://evergreen.hua.hrsmart.com/hr/ats/JobSearch/viewAll> to receive consideration.
